

Ref no: 052040619  
From: Commercial  
Date: 04/06/19  
Subject: Cost recovery of charging overseas visitors

### REQUEST

1. How much money have overseas visitors managers (OVMS) at the Trust recouped from overseas visitors in the financial years 2017-18 and 2018-19?
2. How much was invoiced to overseas visitors in the financial years 2017-18 and 2018-19?

I would also like to know how much the administration or OVM team has cost the Trust in the financial years 2017-18 and 2018-19.

### RESPONSE

1 Recouped  
2017-18 53602  
2018-19 30848  
2 Billed  
2017-18 77774  
2018-19 35408  
3 The Trust cannot break this data down as staff undertake admin work in other areas in the Trust.