

Ref no: 255110816
From: Commercial
Date: 11/08/16
Subject: Agency information

REQUEST

Can you kindly please send me the following information:

1. A list of all agencies the trust uses to fill Nursing requirements in tearing order (If the trust uses any tearing systems).
2. A breakdown of spend per agency the trust uses for nursing in the last 12 months.
3. A breakdown of hours filled per agency for nurses in the last 12 months.
4. The highest charge rate agreed to pay an agency nurse per hour for each speciality.
5. The highest margin an agency has declared per hour, for each speciality for nursing.
6. Any agency which has been blacklisted from supplying nurses to the trust.
7. If the trust uses any 3rd party payment systems and/or master venders in place who cascade shifts out to agencies, if so what are they called.

RESPONSE

1. A list of all agencies the trust uses to fill Nursing requirements in tiering order (If the trust uses any tearing systems).
Tier 1 suppliers through Cheshire and Merseyside Cluster Agreement

| |
|-----------------|
| National Locums |
| Coyle Personnel |
| MSI Recruitment |
| DRC Locums |
| Keystone |

| |
|--------------------------------------|
| Healthcare Locums t/a HCL Nursing |
| TFS Healthcare |
| Precedo Healthcare |
| Pertemps Medical |
| Ferrilux t/a 247 Professional Health |
| TNA Medical |
| Medacs Healthcare (Use) |
| Day Webster |
| Your World Recruitment |
| Total Assist Nursing |
| Castlerock Resourcing Group |
| PRN |

Tier 2

| |
|------------|
| TXM |
| Meridian |
| ID Medical |
| Imperial |

Tier 3

Medpure

2. A breakdown of spend per agency the trust uses for nursing in the last 12 months.

| Agency | Spend |
|------------------------|---------|
| Castlerock Recruitment | 651,751 |
| Pulse Nursing | 710,723 |
| Cromwell | 134,465 |
| Thornbury | 279,169 |
| TXM | 73,773 |
| Bluestone | 126,828 |
| Genepool | 161,325 |
| Medpure | 91,569 |
| National Locums | 76,059 |
| Locum Linx | 87,273 |
| PRN Nursing | 32,805 |
| TNA | 16,372 |
| Keystone Recruitment | 19,267 |
| Imperial | 17,596 |

| | |
|--------------------|------------------|
| Day webster | 3,805 |
| TFS | 4,203 |
| Concept Care | 21,332 |
| VIP Nursing | 10,051 |
| Total Assist | 7,003 |
| DRC | 665 |
| Coyle | 2,103 |
| Pertemps | 7,861 |
| ID Medical | 0 |
| MSI Recruitment | 1,553 |
| McGinley Health | 0 |
| Grand Total | 2,537,550 |

3. A breakdown of hours filled per agency for nurses in the last 12 months.

| Agency | Booked Hours |
|------------------------|--------------|
| Castlerock Recruitment | 16067.75 |
| Pulse Nursing | 13329 |
| Cromwell | 3915.96 |
| Thornbury | 3180 |
| TXM | 2933.25 |
| Bluestone | 2914.05 |
| Genepool | 2889.25 |
| Medpure | 2753.23 |
| National Locums | 2604 |
| Locum Linx | 1892.5 |
| PRN Nursing | 1559.75 |
| TNA | 667.25 |
| Keystone Recruitment | 650.75 |
| Imperial | 531.5 |
| Day webster | 386.75 |
| TFS | 364.75 |
| Concept Care | 304 |
| VIP Nursing | 286 |
| Total Assist | 270.75 |
| DRC | 150.5 |
| Coyle | 95.25 |
| Pertemps | 85.75 |
| ID Medical | 75 |

| | |
|--------------------|-----------------|
| MSI Recruitment | 57.25 |
| McGinley Health | 42.75 |
| Grand Total | 58006.99 |

Please note that as the report is from the last 12 months, additional agencies which are not listed in question 1 have been included as they were previously used.

- The highest charge rate agreed to pay an agency nurse per hour for each speciality.

Thornbury Nursing Services are the most expensive and the following charges are made to the Trust for all specialities:

- £117.95 (Bank Holiday)
- £61.95 (Mon-Fri 8-2pm)
- £76.95 (Mon-Thurs 2pm 8am)
- £82.45 (Friday 2pm- Monday 8am)

- The highest margin an agency has declared per hour, for each speciality for nursing.

Thornbury Nursing Services, all margins included in rates.

- Any agency which has been blacklisted from supplying nurses to the trust.

NA

- If the trust uses any 3rd party payment systems and/or master vendors in place who cascade shifts out to agencies, if so what are they called.

NA